



SERVICES RATE CARD – CALENDAR 2018

Service Description	Billing Rate US\$	
	Per Day	Per Hour
Splunk, Hadoop, Big Data, Cloud – Professional Services Consultant	2500	312.50
Splunk, Hadoop, Big Data, Cloud – Presales/POC	2000	250.00
AWS/Cloud – Professional Services Consultant	2500	312.50
Business Analytics, Cognitive Computing, Data Science	3500	437.50
Cybersecurity, SOC Best Practices, SIEM Migration	3500	437.50
ITOA, Service Architecture, Dependency Discovery & Decomposition	3500	437.50
Project Management	2500	312.50
Software Development – Splunk, Analytics, Machine Learning*	2000	250.00
Instructor Led Training – 1 to 5 Students*	2550	-
Instructor Led Training – 6+ Students, per student*	425	-
Custom Training – Course Development*	1500	187.50

Effective March 1, 2018

Terms and Conditions:

All engagements are subject to hourly minimums. Payment terms are Net 15 unless otherwise negotiated in advance. On-site projects are scheduled in 5 day blocks unless otherwise negotiated.

Expenses:

Rates shown include domestic US travel expenses, most markets. *Service performed remotely. Extraordinary expenses billed at cost.

Please contact your practice manager or account representative for information about fixed price engagements, pre-payment discounts, partnership agreements, rates for long-term service agreements, or requirement to break out expenses separately.



SERVICES RATE CARD – PARTNER – CALENDAR 2018

Service Description	Billing Rate US\$	
	Per Day	Per Hour
Splunk, Hadoop, Big Data, Cloud – Professional Services Consultant	2100	262.50
Splunk, Hadoop, Big Data, Cloud – Presales/POC	1700	212.50
AWS/Cloud – Professional Services Consultant	2100	262.50
Business Analytics, Cognitive Computing, Data Science	2900	362.50
Cybersecurity, SOC Best Practices, SIEM Migration	2900	362.50
ITOA, Service Architecture, Dependency Discovery & Decomposition	2900	362.50
Project Management	2100	262.50
Software Development – Splunk, Analytics, Machine Learning*	1600	200.00
Instructor Led Training – 1 to 5 Students	2040	-
Instructor Led Training – 6+ Students, per student	340	-
Custom Training – Course Development*	1200	150

Effective March 1, 2018

Terms and Conditions:

All engagements are subject to hourly minimums. Payment terms are Net 15 unless otherwise negotiated in advance. On-site projects are scheduled in 5 day blocks unless otherwise negotiated.

Expenses:

Rates shown include domestic US travel expenses, most markets. *Service performed remotely. Extraordinary expenses billed at cost.

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